

**New Mexico
State Department of Education
2023 Instructional Materials
Adoption**

HOW TO REVIEW



www.icevonline.com/newmexico-22



Step 1: View the video to learn the layout of the iCEV online curriculum platform and review tips.

New Mexico State Department of Education

2023 Textbook Adoption

Reviewer Instructions

Prior to review, please view the video to learn the layout of iCEV's online platform as well as tips and tricks you can use while reviewing. If reviewing the iCEV Introduction to Cosmetology course, please view the video labeled iCEV Cosmetology Review. If reviewing any other iCEV course, view the video labeled iCEV General Course Review.

Also, you can utilize the How To Review Guide as a reference during the review process.

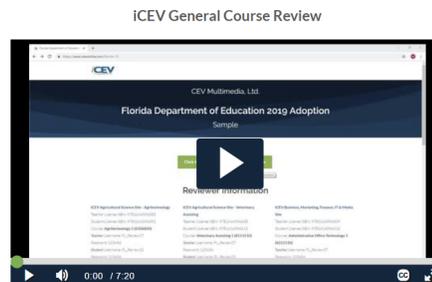
General How To Review Guide

Cosmetology How To Review Guide

Click the "Play" icon to begin viewing the video.

Adjust the volume, if needed.

Open the video full screen, if needed.



PLEASE NOTE: The video provides an overview of the layout of the iCEV online curriculum platform as well as explains how to review the various curriculum components.

Step 2: Log in to the iCEV online curriculum platform using the issued reviewer username and password.

New Mexico State Department of Education
2023 Textbook Adoption

Reviewer Instructions

Prior to review, please view the video to learn the layout of iCEV's online platform as well as tips and tricks you can use while reviewing. If reviewing the iCEV Introduction to Cosmetology course, please view the video labeled iCEV Cosmetology Review. If reviewing any other iCEV course, view the video labeled iCEV General Course Review.

Also, you can utilize the How To Review Guide as a reference during the review process.

ICEV General Course Review



ICEV Cosmetology Course Review



General How To Review Guide

Link to a PDF of the How to Review Guide.

Click the "Log In Now" icon.

Log In Now

My iCEV Register Now Register Teacher

Login

Enter the provided username and password for the review. Click the "Log In" icon to enter the curriculum platform.

Username:

Password:

Log In

Forgot password

OR

Log in with Clever

Sign-in with ClassLink

Sign in with Google

Step 3: On the My Courses page, choose the course to review and open the Lessons page.

Welcome, New Mexico R7
This is your "My Courses" page, where you can manage courses, rosters, student certification, and more. You can also drag the arrows on the left side to reorder your courses. The order will be saved automatically.

Open the course by clicking the "View" icon next to the course name and the Lessons page will open.

+ Add New Course/Certification

My Courses

Last Viewed Lesson ?

Introduction to Cosmetology New Lessons	Exploring Careers: Human Services - CC	View
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PLEASE NOTE: The courses which appear is based upon the username and password you enter. So only the course or courses iCEV has bid for the subject area being reviewed will be listed.

Introduction to Cosmetology [Edit title](#)

My Courses > Introduction to Cosmetology

Lessons

Customize this Course

How to Review	View
iCEV Instructional Guide	View
Formulas for Career Success: Higher Learning - CC	View
Jobs, Careers & Education - CC	View
Effective Reading Strategies - CC	View
English Applications - CC	View
Mathematics in the Workplace - CC	View
Science Explained: Scientific Research - CC - NEW ITEM	View
Scientific Reasoning & Problem Solving - CC - UPDATED	View
Communication Styles - CC	View
Online Researching Strategies - CC - NEW ITEM	View
Workplace Communication - CC	View
Researching Strategies & Tactics - CC	View
Written Communication Practices - CC	View

The Lessons page lists all of the lessons included in a course playlist. You can think of the lessons as the chapters of the course.

- Manage Roster
- Course Grades Report
- Invite Students
- Course Assessments
 - Create Assessment
- Settings
 - Copy Lesson Visibility Settings
 - Combine Courses
 - Archive this course
 - Delete this course

REVIEW TIP:

HOW TO REVIEW LESSON

For your convenience, a lesson containing the “How to Review” video and “How to Review” PDF guide is listed first in each playlist.

The image shows a screenshot of the ICEV online platform. At the top, there is a blue header with a document icon and the text "Introduction to Cosmetology" with an "Edit title" link. Below this, a navigation bar shows "My Courses > Introduction to Cosmetology". The main content area is titled "Lessons" and lists several items: "How to Review", "ICEV Instructional Guide", "Special Population Strategies", and "Social-Emotional Learning Toolkit". Each item has a green "View" button. A red callout box points to the "View" button for "How to Review" with the text: "Click 'View' icon to open the lesson." Below the lessons list is a video player. The video player shows a presentation slide with the CEV logo and the text "Alabama State Department of Education 2021 Textbook Adoption". The video player has a play button, a progress bar at 0:00 / 7:45, and a volume icon. A red callout box points to the video player with the text: "For reference, this lesson also contains the How To Review Video, and How to Review Guide." Below the video player is a "Share Presentation with Google Classroom" button. At the bottom, there is a "Resources" section with a dropdown menu for "Instructional Materials". A red callout box points to the "How to Review" resource with the text: "The NM Adoption Standards Alignment & Pacing Guide document provides correlations and alignments for the CTE Standards Review, CCTC Review, CTE Content Review and the All Content Review portions of the Form F document."

PLEASE NOTE: This lesson is for review purposes only.

Step 4: Click the “Standards Alignment” link to view the Evaluation Tool for the course. *

- * This PDF is an electronic copy of the printed evaluation tool you should have received for the course.
- * Regardless of the course you are reviewing, the general layout of the Lessons page and the iCEV Standards Alignment are the same.

The screenshot shows the 'Lessons' page in the iCEV system. A red callout box with white text points to the 'Standards Alignment' button in the right-hand navigation menu. The callout text reads: 'Click the “Standards Alignment” link to open a PDF of the correlations of iCEV lessons to the specified course standards for New Mexico.' The 'Standards Alignment' button is the top-most green button in the right-hand menu, located under the 'Lessons' section. Other buttons in the menu include 'Special Population Strategies', 'Social-Emotional Learning Toolkit', 'Students' (with sub-options: 'Manage Roster', 'Course Grades Report', 'Invite Students'), 'Course Assessments' (with sub-option: 'Create Assessment'), and 'Settings'. The main content area on the left lists various lessons with 'View' buttons next to them.

PLEASE NOTE:

The Standards Alignment button opens a copy of the correlations to the standards specified by the New Mexico Department of Education for the course you are reviewing.

The Special Populations button opens a document which provides teaching strategies and potential solutions to meet the needs of all students in a classroom. This document is referenced in the correlations and can be accessed at any time on the Lessons page.

REVIEW TIP:

DECIPHERING CORRELATIONS

Each standard is listed in the left column and to the right beneath the two “Provider/Publisher Citation” headings is the corresponding location where the standard is met.

Criteria #	Content Standards and Benchmarks for Career and Technical Education Grades 7-12	Provider/Publisher Citation	Score	Provider/Publisher Citation	Score
STRAND 2: COMMUNICATIONS					
10	CONTENT STANDARD 1: Students will use oral and written communication skills in creating, expressing and interpreting information and ideas, including technical terminology and information. Students will:				
11	(a) select and employ appropriate reading and communication strategies to learn and use technical concepts and vocabulary;	Effective Reading Strategies (All PowerPoint Slides; All activities and projects)		Communication Styles (All PowerPoint Slides; All activities and projects)	
12	(b) demonstrate use of the concepts, strategies and systems for obtaining and conveying ideas	Online Researching Strategies (All		Workplace Communication (All	
13	(c) <u>Effective Reading Strategies (All PowerPoint Slides; All activities and projects)</u>			<u>Communication Styles (All PowerPoint Slides; All activities and projects)</u>	
14	(d) <u>activities and projects)</u> accomplish specific occupational tasks,	Practices (PowerPoint Slides 18-38; Activity- Opinion vs. Fact, Activity- Who's Your Source)		Practices (PowerPoint Slides 97-122; Project- Informative Pamphlet)	

Lesson Name (Location in Lesson), Location in Supplemental Materials of the Lesson

Step 5: Review correlations to New Mexico Standards.*

* All iCEV lessons utilize Microsoft® PowerPoint® presentations, video chapters or a combination of both which contain the content of the standard in a segment of slides or video. Below is an example of a PowerPoint® lesson.

The screenshot shows a lesson interface for 'Keyboarding Techniques: Posture & Finger Placement'. At the top right, there is a 'View Lesson Plan' button. Below the title, there is a 'Select Playlist' dropdown menu and a checkbox for 'Video/PowerPoint visible to Students'. The main content area displays a video player with a slide titled 'KEYBOARDING TECHNIQUES: POSTURE & FINGER PLACEMENT'. The video player has 'Outline', 'Previous', and 'Next' buttons. Below the video player is a 'Share Video/PowerPoint with Classroom' button. At the bottom, there is an 'Instructional Materials' heading and a list of resources including 'PowerPoint - Keyboarding Techniques: Posture & Finger Placement (Downloadable Version)', 'Action Plan', 'Activity - Command Keys & Shortcuts Flash Cards', and 'Activity - Proper Posture & Workspace Setup'.

To see how all of the materials work together, view the Lesson Plan.

To easily locate specific slides, click "Outline" to open an all slides view.

Correlations listed in (Location in Lesson) are correlated to content within the PowerPoint® or video portion of a lesson.

Use the buttons to move from slide to slide.

Open in Full Screen mode.

PLEASE NOTE: When you open a lesson, the Instructional Materials heading will be collapsed. To open this section, click on the Instructional Materials header.

The **Location in Supplemental Materials of the Lesson** correlations will appear beneath the Instructional Materials heading. You may need to scroll through the list to locate each item. To open the item listed, click on the link. When clicked, each link will open a PDF of the file in another tab.

All supplemental materials are included here such as Student Handouts, Activities, Projects, Vocabulary Handouts and Assessments. See Appendix for more information.

REVIEW TIP: LOCATING POWERPOINT® SEGMENTS OR SLIDES

The screenshot displays a PowerPoint presentation titled "Keyboarding Techniques: Posture & Finger Placement". At the top, there are buttons for "View Lesson Plan", "Student Grades Report", and "Export Common Cartridge". Below this, a "Select Playlist" dropdown menu is set to "Keyboarding Techniques: Posture & Finger Placement", and a checkbox for "Presentation Visible to Students" is checked. The main content area shows a "Main Menu" slide with three items: "Introduction", "Touch-System Techniques", and "Command Keys & Shortcuts". At the bottom of the slide, there are "Previous" and "Next" navigation arrows. A red circle highlights the "Outline" button in the top right corner of the slide, and another red circle highlights the "Previous" and "Next" arrows at the bottom. A red arrow points from the "Outline" button to a red text box on the right. Another red arrow points from the "Introduction" item to a red text box on the left. A third red arrow points from the "Previous" and "Next" arrows to a red text box on the left.

If a PowerPoint® contains multiple segments, navigate to the Main Menu by clicking the arrow icons at the bottom of the viewing window until you reach the Main Menu slide and click the link to the segment.

Also, you can scroll through the slides until you reach the segment or slide numbers needed for review by clicking the arrows at the bottom of the viewing area.

To easily locate specific slides, click "Outline" to open an all slides view.

PLEASE NOTE: The Main Menu slide of a PowerPoint® lesson can typically be found beginning on slide three or four of a presentation.

Step 5: Review correlations to New Mexico Standards.*

* All iCEV lessons utilize Microsoft® PowerPoint® presentations, video chapters or a combination of both which contain the content of the standard in a segment of slides or video. Below is an example of a video lesson.

The screenshot shows a video player for a lesson titled "Conflict Management". The video is paused at 0:00 of a 3:26 duration. The video content shows a woman and a man in a discussion. To the right of the video is a table of contents with five segments:

1. Conflict Management	3:26
Defining Conflict	
2. Conflict Management	5:21
Analyzing Conflict	
3. Conflict Management	3:02
Conflict Management Style	
4. Conflict Management	5:25
Resolving Conflict	
5. Conflict Management	9:07
Third Party Intervention	

Below the video player is a section titled "Instructional Materials" which is currently collapsed. Underneath, a list of resources is visible, including "Academic Grading Rubric", "Video Transcript", "Action Plan", "Activity - Career Connections", and "Activity - Conflict Management Style".

Callout 1 (Top Left): Correlations listed in (Location in Lesson) are correlated to content within the PowerPoint® or video portion of a lesson.

Callout 2 (Top Right): To see how all of the materials work together, view the Lesson Plan.

Callout 3 (Middle Right): The segments listed in the correlations can be found listed in the

Callout 4 (Bottom Right): PLEASE NOTE: When you open a lesson, the Instructional Materials heading will be collapsed. To open this section, click on the Instructional Materials header.

The **Location in Supplemental Materials of the Lesson** correlations will appear beneath the Instructional Materials heading. You may need to scroll through the list to locate each item. To open the item listed, click on the link. When clicked, each link will open a PDF of the file in another window.

All supplemental materials are included here such as Student Handouts, Activities, Projects, Vocabulary Handouts and Assessments. See Appendix for more information.

REVIEW TIP: LOCATING VIDEO SEGMENTS

All video lessons are segmented into small learning objectives. Each segment can be played separately by clicking on the desired segment, or you can click play on the first segment and watch each segment in order. Once a segment finishes playing, the next segment will automatically load and begin playing.

The screenshot shows a video player interface for a lesson titled "Conflict Management". The video player is currently displaying a segment titled "Defining Conflict" with a play button overlay. To the right of the video player is a list of five video segments, each with a thumbnail, title, and duration. A red bracket on the right side of the list is labeled "Video Segment". Below the video player is a control bar with a play button, volume icon, and full screen icon. Red callouts point to these controls: "Play" (pointing to the play button), "Volume" (pointing to the volume icon), and "Full Screen" (pointing to the full screen icon). A red callout "Move from segment to segment." points to the play button in the control bar. Below the video player is a section titled "Instructional Materials" with a list of resources. A red callout "Play" points to the play button in the control bar.

Segment Number	Segment Title	Duration
1.	Conflict Management: Defining Conflict	3:26
2.	Conflict Management: Analyzing Conflict	5:21
3.	Conflict Management: Conflict Management Style	3:02
4.	Conflict Management: Resolving Conflict	5:25
5.	Conflict Management: Third Party Intervention	9:07

Resource	Share With Classroom	Visible to Students
Academic Grading Rubric		<input type="checkbox"/>
Video Transcript	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Action Plan	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Activity - Career Connections	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Activity - Conflict Management Style	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Step 5: Review correlations to New Mexico Standards.*

* All iCEV lessons utilize Microsoft® PowerPoint® presentations, video chapters or a combination of both (hybrid) which contain the content of the standard in a segment of slides or video. Below is an example of a hybrid lesson.

The screenshot shows a PowerPoint slide titled "Main Menu" with the following items: Documents & Templates, Opening Documents & Templates, Using the Keyboard & Entering Text, and Typing in a Document. A "Select Playlist" drop-down menu is open, showing "1. Opening Documents & Templates" and "2. Typing in a Document". Below the slide is an "Instructional Materials" section with a collapsed heading. A "Resources" section lists "PowerPoint - Microsoft Word 2016 Basics - Unit 2 (Downloadable Version)", "Video Transcript", and "Lesson Plan".

To see how all of the materials work together, view the Lesson Plan.

Correlations listed in (Location in Lesson) are correlated to content within the PowerPoint® or video portion of the lesson.

Use the Main Menu slide and the Select Playlist drop-down menu to locate the segment listed in the alignments.

PLEASE NOTE: When you open a lesson, the Instructional Materials heading will be collapsed. To open this section, click on the Instructional Materials header.

The **Location in Supplemental Materials of the Lesson** correlations will appear beneath the Instructional Materials heading. You may need to scroll through the list to locate each item. To open the item listed, click on the link. When clicked, each link will open a PDF of the file in another window.

All supplemental materials are included here such as Student Handouts, Activities, Projects, Vocabulary Handouts and Assessments. See Appendix for more information.

Step 5: Review correlations to New Mexico Standards.*

* All cosmetology specific iCEV lessons utilize text-facing content with navigable content tabs. Below is an example of a text-facing cosmetology content lesson.

Types of Braids

Student Grades Report Export Common Cartridge

Presentation Visible to Students

History of Braiding	Invisible Braid	Rope and Halo Braids	Fishtail Braid	Single Braid
Comrows	Locks	Coils, Knots, and Twists		

Select Language

Powered by Google Translate

Invisible Braid



The invisible braid is a chic hairstyle that can be adapted in a variety of ways. Long hair works best with this braiding method, but shorter hair with long layers can also work if you apply a light coating of wax or pomade to control shorter strands.

Invisible Braid Procedure

Step One

- Form a large triangular base on the crown of the head, with one angle of the triangle pointing toward the back of the head.
- Divide the base into three smaller areas, holding all three strands in your left hand. If a tight braid is desired, place your head against the back of your hand.

Correlations listed in (Location in Lesson) are correlated to content within the text-facing content portion of the lesson.

Use the navigable content tabs to locate the tab listed in the alignments.

Step 6: Return to the Lessons page to continue the review.

Introduction to Cosmetology
To access lesson resources including assessments, worksheets, activities and other materials, scroll below the video/PowerPoint.

My Courses > Introduction to Cosmetology > Braiding, Hair Additions & Wigs

Braiding, Hair Additions & Wigs Student Grades Report

Presentation Visible to Students

Introduction Client Consultation for Braiding Hair Analysis Design Choices Tools for Braiding Hair

Select Language
Powered by Google Translate

Introduction

Introduction to Cosmetology [Edit title](#)

My Courses > Introduction to Cosmetology

Lessons Customize this Course Standards Alignment

How to Review	View	Special Population Strategies
ICEV Instructional Guide	View	Special Population Strategies
Formulas for Career Success: Higher Learning - CC	View	Special Population Strategies
Jobs, Careers & Education - CC	View	Student Management
Effective Reading Strategies - CC	View	Course Grades Report
English Applications - CC	View	Invite Students
Mathematics in the Workplace - CC	View	Course Assessments
Science Explained: Scientific Research - CC - NEW ITEM	View	Create Assessment
Scientific Reasoning & Problem Solving - CC - UPDATED	View	Settings
Communication Styles - CC	View	Copy Lesson Visibility Settings
Online Researching Strategies - CC - NEW ITEM	View	Combine Courses
Workplace Communication - CC	View	Archive this course
Researching Strategies & Tactics - CC	View	Delete this course
Written Communication Practices - CC	View	

Appendix

All multimedia lessons are accompanied by the following:

- Lesson plan
- Student activities and projects
- Segment or check for understandings and final assessments
- Vocabulary handout

The screenshot shows a lesson interface for 'Conflict Management'. At the top, there are buttons for 'View Lesson Plan', 'Student Guides Report', and 'Export Common Core/State'. A red arrow points from the 'View Lesson Plan' button to a red box labeled 'Lesson Plan'. Below the video player, there is a section for 'Instructional Materials' with a list of resources. Red brackets on the left side group these resources into 'Activities', 'Projects', 'Vocabulary', and 'Assessments', each pointing to a corresponding red box. A red arrow points from the 'Interactive Assignments' button at the bottom to a red box on the right containing text about interactive options.

Lesson Plan

Activities

Projects

Vocabulary

Assessments

The Interactive heading, if clicked, will open a set of interactive activities and assessments.

These interactive options are duplicates of printable materials and are not necessary for the review process.

Appendix - Traditional Lesson Plan

Lesson Plan

Conflict Management

Media Type: Video
Duration: 26 minutes

Each lesson is multimedia based, either a PowerPoint® Slide Series or a Video. This is listed on each Lesson Plan.

Goal: To define conflict, analyze common causes of conflict and provide the solutions to resolve a conflict.

Description:

Although conflicts can be destructive to businesses and organizations, they can bring about positive impacts if handled properly. This presentation defines conflict, investigates common causes of conflict and compares different conflict management styles. Students will learn skills to resolve conflict and the process of third party intervention.

Objectives:

1. To define conflict.
2. To analyze common causes of conflict.
3. To compare five conflict management styles.
4. To learn skills to resolve conflict.
5. To explain third party intervention process.

Each lesson plan provides an overview of the scope and sequence of the skills and concepts presented in each lesson.

Common Core Standards

College & Career Readiness Anchor Standards for Reading

Reading Standards for Informational Text

Key Ideas & Details	9-10.1	Cite strong and thorough textual evidence to support analysis of what the text says explicitly as well as inferences drawn from the text.
	11-12.1	Cite strong and thorough textual evidence to support analysis of what the text says explicitly as well as inferences drawn from the text, including determining where the text leaves matters uncertain.
Integration of Knowledge & Ideas	9-10.7	Analyze various accounts of a subject told in different mediums, determining what is true and false and which account best illustrates the truth.
	11-12.7	Integrate and evaluate multiple sources of information presented in different formats or media, including what they say explicitly and what they omit, especially regarding their priorities and purposes, corroborating their views and those of others.

Most lessons contain a list of Common Core to show how the lesson impacts core subject areas on the Lesson Plan.

College & Career Readiness Anchor Standards for Language

Language Standards

Conventions of Standard English	9-12.1	Demonstrate command of the conventions of standard English grammar and usage when speaking, writing, and thinking.
	9-12.2	Demonstrate command of the conventions of standard English capitalization, punctuation, and spelling when speaking, writing, and thinking.
Knowledge of Language	9-12.1	Apply knowledge of language to understand how language functions in different contexts, to make choices for how to express ideas, and to understand and analyze specific choices made by others in language and media.
	9-12.2	Analyze the main ideas and supporting details presented in diverse media and formats, including digital text, visual media, quantitative data, and media presentations, as well as to analyze how these media and formats contribute to particular purposes, audiences, and issues.

If the Lesson Plan does not include Common Core Alignments, the alignments will appear beneath the Instructional Materials heading in their own document.

Instructional Materials

Resources

PowerPoint - Microsoft® Excel® 2019 Basics - Unit 4 (Downloadable Version)

Video Transcript

Common Core Standards Alignments

Appendix - Traditional Lesson Plan

Lesson Plan

Conflict Management

Each Lesson Plan provides the teacher with instructional strategies for each lesson as well as a daily schedule of progression.



Lesson Plan

Hand out or have students access the *Action Plan*. The *Action Plan* provides a list of tasks for students to perform to complete the lesson.

Class 1: Begin the class by distributing the *Vocabulary Handout* and the *Worksheet* for students to use as reference materials. Show the *Defining Conflict* segment. Students should complete the corresponding **Assessment**. Instruct students to begin the *Green Power or Not? Project*.

Class 2: Remind students to use the *Vocabulary Handout* and the *Worksheet* as references. Show the *Analyzing Conflict* segment. Students should complete the corresponding *Assessment*. Instruct students to complete the *What Caused the Conflict? Activity*. Provide students with instructions for the *Conflict Theories Project* and *Ethical Guideline for Mediators Project*. Allow students to choose one *Project* to work on at home.

Class 3: Remind students to use the *Vocabulary Handout* and *Worksheet* as references. Show the *Conflict Management Style* segment. Students should complete the corresponding *Assessment*. Instruct students to complete the *Conflict Management Style Activity*.

Class 4: Remind students to use the *Vocabulary Handout* and the *Worksheet* as references. Show the *Resolving Conflict* segment. Students should complete the corresponding *Assessment*. Complete the *Positive Language Activity*.

Class 5: Remind students to use the *Vocabulary Handout* and the *Worksheet* as references. Show the *Third Party Intervention* segment. Students should complete the corresponding *Assessment*.

Class 6: Distribute the *Conflict Management Final Assessment* and allow time for students to complete it. Students

should share their *Green Power or Not? Projects* with the class. Students should turn in their completed *Projects/Activities* before the end of class.



Conflict Resolution Network

- <http://www.crrhq.org/>
- <http://www.bhrd.wisc.edu/on/index.asp>
- http://www.helpguide.org/mental/eq8_conflict_resolution.htm

Each lesson contains activities, projects and assessments to provide opportunities for the review and practice of retaining and acquiring information.



- BPA**
- Administrative Support Workplace Skills
 - Management, Marketing & Human Resources Workplace Skills
 - Human Resource Management
- DECA**
- Principles of Business Management and Administration
- FBLA**
- Business Communication
 - Introduction to Business Communication
 - Management Decision Making

Each lesson aligns to Career & Technical Student Organization competitions to enhance student learning of the career-ready standards through application.



Using the *Career Connections Activity*, allow students to explore the various careers associated with this lesson. See the *Activity* for more details. *If student licenses have been purchased:* Students will select the interviews to watch based on your directions. *If only a teacher license is purchased:* Show students career interviews and instruct them to only complete the interview form for the required number of interviews.

- iCEV50450 Tahnee Truitt, HR Manager, So Plains Coop
- iCEV50634 Maria Allridge, HR Specialist, J Boots
- iCEV50213 Mike Van Lente, Director of Corporate Training, Radio Shack, International Justice Mission

Each lesson lists career interviews from industry professionals which apply to the content of the lesson and encourage career exploration.

Appendix - Traditional Lesson Plan

Conflict Management

LESSON



Lab Activities

What Caused the Conflict?

Directions:

Students will write down a conflict he or she has experienced personally. Students should not include who solved their conflicts and not put their names on the paper. Redistribute the conflict cases to students. Students will write down the causes of the conflict and the most appropriate solution. Ask student volunteers to read their cases, provide the causes of the conflict, and present the solution.

Conflict Management Style

Directions:

Divide the class into groups of two. Students will design a conflict scenario and take turns playing the roles of the different conflict management styles: competitive, accommodating, avoiding, compromising and collaborating. Ask students to play the roles for the class. Students will choose the most appropriate conflict management style for the scenario.

Positive Language

Directions:

Distribute the *Positive Language Activity*. Instruct students to rephrase the negative statements to positive statements. Make sure they use positive language techniques such as reframing, specific statements and relationship building language.



Projects

Green Power or Not?

Directions:

Divide the class into groups of three or four. Students will read the conflict case on the *Green Power or Not?* sheet. Students will create a report to explain their solution for the conflict. Make sure they state the problem, the opinions of the conflicting parties, list all possible solutions and according outcomes and select the most appropriate solution.

Conflict Theories

Directions:

Divide the class into groups of three or four. Students will conduct research on the theories of the causes of conflict. Students will create a 1,000 word paper discussing the theories. Common conflict theories include: attraction, social exchange and equity theories.

Ethical Guidelines for Mediators

Directions:

Divide the class into groups of three to four. Student will conduct research on regulations and ethical guidelines for mediators. Students will create a 1,000 word handbook of Ethical Guidelines for Mediators based on the findings. Make sure they include important issues in the mediation process such as confidentiality and impartiality.

Each lesson includes projects and activities which serve as learning objectives and opportunities for learners to practice lesson objectives and skills.

The activities and projects offer options for differentiated instruction.

By utilizing the activities and projects accompanying each lesson, technology and manipulatives are incorporated into each lesson.

The activities and projects provide project-based learning scenarios and require students to use critical and higher level thinking skills as well as creativity and innovation.



Appendix - Traditional Vocabulary Handout

Vocabulary Handout

Conflict Management

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Conflict

disagreement through which parties involved perceive a threat to their needs, interests and concerns

Office of Quality Improvement & Office of Human Resource Development
University of Wisconsin-Madison. (2012). Conflict Resolution. Retrieved July 23rd, 2012, from <http://www.oqrd.wisc.edu/onlinetraining/resolution/index.asp>

Power

ability to perform an action or the possession of control or influence over others

Trust

belief in someone's ability and reliability

Personality

set of characteristics and qualities which distinguish

Conflict Management Style

individual's preferred way to respond to conflict

Collaborative Attitude

positive mindset of which disputing parties take effort to create a healthy relationship with each other

Reframing

expressing something in a different way without changing

Third Party Intervention

phrase in the conflict resolution process where a neutral party is involved to help the disputing parties solve the problem

Facilitator

a third party who manages the process of negotiation

Mediator

a third party who helps conflicting parties clarify the situation and decide on a solution

Arbitrator

a given authority who hears all sides of a case and makes final decision based on the information gathered

Each lesson includes a vocabulary handout which serves as a reference to support student learning as a glossary and word list.

The vocabulary handout highlights career and technical vocabulary which appears in each lesson to facilitate student learning.

Appendix - Updated Lesson Plan

The Healthcare Industry: Patient Rights & Choices

Lesson Overview

Media: Video (7 minutes)

Seat Time: 1 Class | 50 minutes

Each lesson is multimedia based, either a PowerPoint® Slide Series or a Video. This is listed on each Lesson Plan.

Goal:

To educate students on patient rights, patient responsibilities and the goals of healthcare providers to provide the best services for patients.

Description:

This lesson describes the rights of patients in healthcare settings. Students will understand the responsibilities of both patient and provider. The lesson provides examples of patient responsibilities and examples of healthcare provider goals in order to educate patients on the services they might receive.

Objectives:

1. To describe patient rights and choices.
2. To provide patient and provider responsibilities.
3. To demonstrate examples of how patients and healthcare providers

Each lesson plan provides an overview of the scope and sequence of the skills and concepts presented in each lesson.

Lesson Plan

Class 1

Class Overview:

- *The Healthcare Industry: Patient Rights & Choices* Video Segment
- Action Plan
- Vocabulary Handout
- Key Concepts
- Assessment
- Governmental Impact Activity

Each lesson contains activities, projects and assessments to provide opportunities for the review and practice of retaining and acquiring information.

Essential Questions:

1. What are patient rights?
2. What are goals of the healthcare industry regarding patient rights?

Step 1: Bell Ringer:



- Have students think of a question they have had regarding their experiences in healthcare. Start a discussion to begin the lesson.

Step 2: Distribute the **Action Plan**, **Vocabulary Handout** and **Key Concepts**.



- The **Action Plan** lays out a list of tasks for students to complete during the lesson.
- The **Vocabulary Handout** is a list of terms used throughout the lesson.
- The **Key Concepts** is an outline which identifies the main ideas presented in the lesson which students can fill in to aid in note taking during the lesson.

Step 3: Show *The Healthcare Industry: Patient Rights & Choices* video segment.



- This video is seven minutes long.
- Be sure students utilize the **Key Concepts** for this segment of the lesson.

Step 4: Administer *The Healthcare Industry: Patient Rights & Choices* Assessment.



- The Assessment is a comprehensive assessment covering material throughout the entire lesson.

NOTE: If you see this icon, the item is available to be completed interactively on ICEV.

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Appendix - Updated Lesson Plan

The Healthcare Industry: Patient Rights & Choices

Lesson Plan

Class 1 (continued)

Step 5: Students should complete the **Governmental Impact Activity**.



- Students will explain the impact of the different levels of government on the healthcare industry.

Step 6: Exit Ticket:



- Have students turn in the **Governmental Impact Activity**.

Activity

Governmental Impact

Students will explain the impact of the different levels of government on the healthcare industry. This activity both uses terms included in the **Vocabulary** and requires students utilize healthcare services independent of government.

Accommodations:

Students may use the **Key Concepts** and the **Vocabulary**.

Modifications:

Students may work in groups.

Extension:

Students may choose a different country and research the governmental impacts.

Each lesson includes projects and activities which serve as learning objectives and opportunities for learners to practice lesson objectives and skills.

The activities and projects offer options for differentiated instruction.

By utilizing the activities and projects accompanying each lesson, technology and manipulatives are incorporated into each lesson.

Career & Technical Student Organizations

SkillsUSA

- Practical Nursing
- Basic Health Care Skills
- Health Occupations Professional Portfolio
- Health Knowledge Bowl

Each lesson aligns to Career & Technical Student Organization competitions to enhance student learning of the career-ready standards through application.

Career Connections

Career Connections

Using the **Career Connections Activity** allows students to explore careers associated with this lesson by viewing career interviews with various industry professionals. The career interviews are located on the Select Playlist drop down menu on the lesson page. If Student Licenses are being utilized, students can select the interviews to watch based on your direction. If a Student License is being utilized, show students all of the career interviews and complete the interview form for the required number of interviews. See the **Activity** for more details.

- David Wright, Deputy Regional Administrator, Dallas Regional Office, Center for Medicaid Services
- David Hilgers, J.D., Chair of the Firm, American Bar Association Law Section
- Bret Miller, Physical Therapist, The Joint Ranch, Covenant Medical Center
- Judith Wilkins, Ph.D., Marriage & Family Therapist
- Naomi Ortiz, Receptionist, Southwest Diagnostic Clinic
- Sylvia Bentancourt, Medical Billing, Southwest Diagnostic Clinic

Each lesson lists career interviews from industry professionals which apply to the content of the lesson and encourage career exploration.

 **NOTE:** If you see this icon, the item is available to be completed interactively on ICEV.

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Appendix - Updated Vocabulary Handout

Vocabulary Handout

The Healthcare Industry: Patient Rights & Choices

Advanced Directive

legal document which provides individuals with an opportunity to lay out the medical treatment they desire in the future if they are unable to express their desires

Advocacy

support for a cause, person or organization

Autonomy

one's ability to act, choose, think and decide on their own

Confidentiality

agreement to keep private information concealed

Informed Consent

information sheet outlining the terms and conditions of a particular activity

Involuntarily Commitment

patients who are deemed eligible to legally receive care under certain conditions without the patient's agreement

Limitations

parameters which prevent certain actions

Subpoena

written obligation to attend a court date

Transparency

openness of information and actions

Each lesson includes a vocabulary handout which serves as a reference to support student learning as a glossary and word list.

The vocabulary handout highlights career and technical vocabulary which appears in each lesson to facilitate student learning.

Appendix - Pacing Guide

Each Pacing Guide provides the teacher with instructional strategies as well as a schedule of progression.

Anatomy & Physiology Pacing Guide

Course Instructions

Step 1: Students should complete the **Anatomy & Physiology Course Overview**.

- The Pre-test establishes a baseline for current content knowledge as well as identifies areas of improvement.
- The Pre-glossary establishes a baseline for current vocabulary knowledge as well as identifies areas of improvement.

Step 2: Students should read individually or discuss the content as a class.

- The content provides an outline of cosmetology information.
- The following lesson(s) should be completed.

Each Pacing Guide provides an overview of the scope and sequence of the skills and concepts presented in each lesson.

Lesson Title	Lesson Objectives
Composition & Anatomical Divisions of the Human Body	<ol style="list-style-type: none">1. To identify the structures of the human body.2. To identify the function of structures and processes in the human body.3. To identify the composition of the human body including cells, tissues, organs and joints.
The Skeletal System	<ol style="list-style-type: none">1. To explain the purpose of the skeletal system.2. To identify the bones found in the skeletal system.
The Integumentary System	<ol style="list-style-type: none">1. To explain the purpose of the integumentary system.2. To identify the different layers of the skin.3. To diagnose conditions and disorders of the skin.
The Muscular System	<ol style="list-style-type: none">1. To explain the purpose of the muscular system.2. To explain how movement and contraction occur in muscles.3. To identify the muscles found in the muscular system.

Step 3: Administer the **Anatomy & Physiology Check for Understanding I**.

- The Check for Understanding is a comprehensive assessment for the lessons:
 - Composition & Anatomical Divisions of the Human Body
 - The Skeletal System
 - The Integumentary System
 - The Muscular System

Step 4: Students should read individually or discuss the content as a class.

Appendix - Common Core Standards Alignment

Common Core Standards

Human Services Career Cluster (HU)

- Evaluate principles of planning, development, implementation and evaluation to accomplish long-range goals in the human services.
- Use effective communication with human services clients and their families.
- Demonstrate ethical and legal conduct in human services settings.
- Evaluate career opportunities in each of the Human Services Career Pathways.
- Explain how human development principles enhance the wellbeing of individuals and families.
- Personal Care Services Career Pathway (HU-PC)
 - Analyze basic principles of biology, chemistry and human anatomy for safe and effective utilization and selection of personal care products and services.
 - Evaluate an individualized personal care plan that reflects client preferences, needs and interests for a course of treatment/action.
 - Utilize data and information to maintain electronic records of client services and make recommendations for personal care services.
 - Demonstrate policies and procedures to achieve a safe and healthy environment for personal care services.
 - Develop organizational policies, procedures and regulations that establish personal care organization priorities, accomplish the mission, and provide high-quality service to a diverse set of clients and families.
 - Identify personal care business opportunities enhanced by community involvement, self-improvement and current trends.
 - Apply methods of obtaining feedback to understand expectations and promote high-quality personal care services standards.

Reading Standards for Informational Text

- Key Ideas & Details
 - Read closely to determine what the text says explicitly and to make logical inferences from it; cite specific textual evidence when writing or speaking to support conclusions drawn from the text.
 - Analyze how and why individuals, events, and ideas develop and interact over the course of a text.
 - 9-10.1
 - Cite strong and thorough textual evidence to support analysis of what the text says explicitly as well as inferences drawn from the text.
 - 9-10.3
 - Analyze how the author unfolds an analysis or series of ideas or events, including the order in which the points are made, how they are introduced and related, and the connections that are drawn between them.
 - 11-12.1
 - Cite strong and thorough textual evidence to support analysis of what the text says explicitly as well as inferences drawn from the text, including drawing on what the text leaves matters uncertain.
 - 11-12.3
 - Analyze a complex set of ideas or sequence of events and explain how individuals, ideas, or events interact and develop over the course of the text.

Each course overview lesson contains a list of Common Core to show how the lessons in the course impact core subject areas.

The alignments will appear beneath the Instructional Materials heading.

The screenshot shows a navigation menu with a blue header 'Instructional Materials'. Below it, there are three items: 'Resources', 'Pacing Guide', and 'Common Core Standards Alignment'. The 'Common Core Standards Alignment' item is highlighted with a red rectangular box. A red arrow points from the text box above to this highlighted item.

Appendix - Pre- & Post-Test

Anatomy & Physiology Pre-Test Save Progress 1 of 45

Which set of vertebrae make up the neck region of the spinal column?

- The thoracic vertebrae
- The cervical vertebrae
- The lumbar vertebrae
- The sacrum

Each course includes a pre-test and post-test.

Navigation: 1 2 3 4 5 6 7 8 9 10 Next

The course pre-test is present in the course overview lesson and establishes a baseline for current content knowledge as well as identifies areas of improvement.

Anatomy & Physiology Final Exam Save Progress 1 of 45

Which portion of the brain is responsible for sensory and motor functions and voluntary movement?

- Medulla oblongata
- Cerebrum
- Cerebellum
- Pons

The course post-test (final exam) is present in the course exit lesson and measures content knowledge and skill growth.

Navigation: 1 2 3 4 5 6 7 8 9 10 Next

Appendix - Course Glossary

Anatomy & Physiology Glossary

Abductors
the muscles that allow the fingers to spread

Adductors
the muscles that pull the fingers together

Anabolism Phase
the phase of metabolism when cells convert nutrients into more complex compounds

Anatomy
the study of the internal structures of the human body, such as organs, tissues, and cells

Angular Artery
supplies blood to each side of the nose

Anterior Auricular Artery
supplies blood to the ears

Anus
the opening at the end of the digestive tract where waste is ejected

Aorta
the body's largest artery, arches outward from the left ventricle of the heart and extends downward through the

Aortic Valve
one of the four valves of the heart; located between the left ventricle and the aorta

Apocrine Glands
sweat glands that develop during puberty and are primarily present in the armpit and groin areas

Appendicular Skeleton
the outer skeletal system is comprised of 126 bones, including the pectoral and pelvic girdles and their respective appendages (arms, hands, legs and feet)

Arachnoid Mater
the thinner, more delicate of the three meninges

Arteries
carry oxygenated blood away from the heart to the tissues of the body

Auricularis Anterior
a muscle located in front of the ear and has minimal effect on movement

Auricularis Posterior
a muscle located behind the ear and has minimal effect on movement

Auricularis Superior
a muscle located above the ear that serves no specific function in movement

Each course overview lesson includes a course glossary which serves as a reference to support student learning as a glossary and word list.

The glossary highlights career and technical vocabulary which appears in each lesson to facilitate student learning.

Interactive Assignments

Exercises

Show on Grades Report Deactivate on Date ? Share With Classroom ? Show Question Feedback Show Co Answers Submit

Uncheck All Uncheck All Uncheck All

Pre-Glossary - Anatomy & Physiology

An interactive pre-glossary activity is present in the course overview lesson and establishes a baseline for current vocabulary knowledge as well as identifies areas of improvement.

Interactive Assignments

Exercises

Show on Grades Report Deactivate on Date ? Share With Classroom ? Show Question Feedback Show Co Answers Submit

Uncheck All Uncheck All Uncheck All

Glossary - Anatomy & Physiology

An interactive glossary activity is present in the course exit lesson and measures vocabulary knowledge.