## **Business Plan**

## Directions:

- 1. Using the information gathered during the presentation, imagine you are in the process of starting your own agricultural business and need to create a business plan to help persuade potential investors to help fund your business.
- 2. Select an agricultural business which interests you and conduct further research to develop a business plan which includes the following:
  - Name of Business
  - Type of Business
  - Type of products/services offered
  - Product/service information
  - Budget (profits and expenses)
  - Target customers
  - · Facilities and equipment needed
  - Risk assessment
  - Government policies affecting management decisions
  - Any other information your instructor deems necessary
- 3. Develop a three minute speech utilizing the information from your business plan to pitch your business to the prospective investors.
- 4. Remember to create a citation sheet detailing all sources used.
- 5. Present your speech to the class and be prepared to answer questions.